


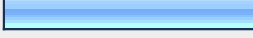


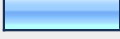
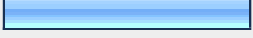

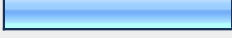






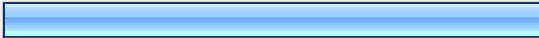
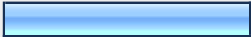


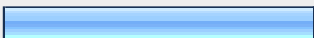
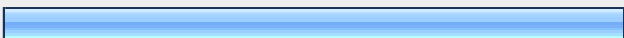
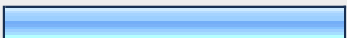
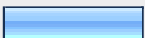
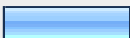


South Florida Nonprofit Economic Impact Survey


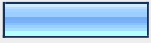

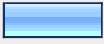
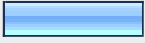

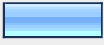
1. Please indicate your type of nonprofit:			Response Percent	Response Count
Arts and Culture			16.5%	33
Basic Needs/Homelessness/Hunger			9.0%	18
Community Development/Housing			9.5%	19
Education			27.5%	55
Environment			4.5%	9
Faith-based			7.0%	14
Health Service			12.5%	25
Human Services			27.0%	54
International			2.0%	4
Other (please specify)			25.0%	50
			answered question	200
			skipped question	2

2. Level of individual completing this survey? (We encourage CEOs and/or Board Chairs to complete these questions.)			Response Percent	Response Count
CEO/Executive Director			58.5%	117
Board Chair			6.0%	12
Board Member			4.0%	8
Senior Staff			24.5%	49
Other (please list))			7.0%	14
			answered question	200
			skipped question	2



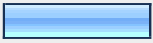
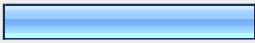

3. County where you are located? (Check one. If you have more than one office check main location.)			Response Percent	Response Count
Broward			10.0%	20
Miami-Dade			59.0%	118
Monroe			27.0%	54
Palm Beach			2.0%	4
Outside South Florida			2.0%	4
			<i>answered question</i>	200
			<i>skipped question</i>	2

4. Counties where you provide services (check all that apply)			Response Percent	Response Count
Broward			34.0%	68
Miami-Dade			68.5%	137
Monroe			37.5%	75
Palm Beach			15.0%	30
Outside South Florida			13.5%	27
			<i>answered question</i>	200
			<i>skipped question</i>	2

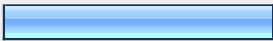
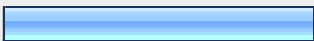
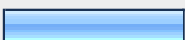
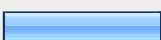
5. What is the size of your annual operating budget?

		Response Percent	Response Count
\$0 - 25,000		10.0%	20
25,001 - 100,000		15.5%	31
100,0001 - 250,000		16.5%	33
250,001 - \$500,000		10.5%	21
\$500,001 - 1,000,000		15.0%	30
Greater than a million to \$5 million		22.0%	44
Greater than \$5 million		10.5%	21
		<i>answered question</i>	200
		<i>skipped question</i>	2

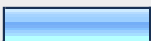

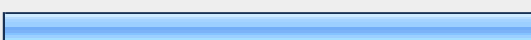


6. How long has your organization been operating?

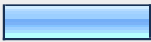





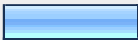
		Response Percent	Response Count
Less than 1 year		2.5%	5
1 - 5 years		17.0%	34
5 to 10 years		16.0%	32
10 - 20 years		27.5%	55
More than 20 years		37.0%	74
		<i>answered question</i>	200
		<i>skipped question</i>	2

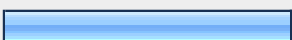

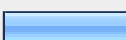
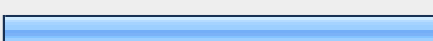
7. How much unrestricted operating reserves does your organization currently have set-aside? (also known as “rainy day” or “emergency” funds)

		Response Percent	Response Count
Less than 1 month		29.5%	59
1-3 months		34.0%	68
3 - 6 months		19.5%	39
More than 6 months		17.0%	34
		answered question	200
		skipped question	2

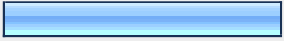
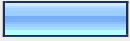

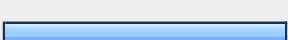
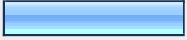
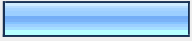

8. Demand for services (check one)

		Response Percent	Response Count
No change in demand for services		16.0%	31
Decreased demand for services		8.2%	16
Increased demand		58.2%	113
Increased waiting list		9.3%	18
Question not applicable to our organization		8.2%	16
		answered question	194
		skipped question	8

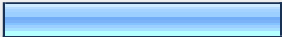
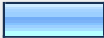
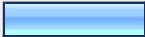
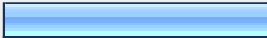


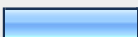



9. Clients served (select one)			Response Percent	Response Count
Served/serving same number of clients with same services (no changes)			16.0%	31
More clients			40.7%	79
Fewer clients			8.8%	17
Same number of clients but reduced level/intensity of service for each client			6.2%	12
Same number of clients but increased level/intensity of service for each client			6.2%	12
Served/serving new populations of clients			7.7%	15
Question not applicable to our organization			14.4%	28
		answered question		194
		skipped question		8

10. Fees for services (check one)			Response Percent	Response Count
Fees have remained the same (or minor cost of living increase)			31.4%	61
Increased existing fees			7.7%	15
Had to start charging fees for previously free services			13.4%	26
Question not applicable to our organization			47.4%	92
		answered question		194
		skipped question		8

11. Programming (check all that apply)

		Response Percent	Response Count
No change in the number, scope, or type of programs implemented		30.4%	59
Eliminated program(s)		13.4%	26
Reduced scope of program(s) (i.e. intensity, duration, or substance)		18.6%	36
Postponed plans for program expansions/additions		30.9%	60
Added new programs		19.6%	38
Enhanced scope of existing programs (i.e. intensity, duration, or substance)		20.1%	39
Question not applicable to our organization		5.7%	11
		<i>answered question</i>	194
		<i>skipped question</i>	8

12. Staffing (check all that apply)

		Response Percent	Response Count
No significant staff changes		30.4%	59
Decreased pay		10.8%	21
Cut hours for existing positions		15.5%	30
Eliminated positions		28.9%	56
Increased staff positions		7.2%	14
Individual staff have had to take on more duties/responsibilities		45.4%	88
Replaced staff with volunteers or interns		14.4%	28
Increased/started outsourcing to professional firm or consultants		6.7%	13
Shifted staff qualifications mix to rely more on staff with lower-level titles, credentials, training, experience, etc.		10.3%	20
N/A to our organization		7.2%	14
		<i>answered question</i>	194
		<i>skipped question</i>	8

13. Effect of staffing changes (check all that apply)

		Response Percent	Response Count
Fundraising abilities hindered		39.7%	77
Grant reporting abilities hindered		18.6%	36
Concerns of admin. efficiency due to staff changes		32.5%	63
Concerns of program quality/impact due to staff changes		26.8%	52
N/A to our organization		34.0%	66
Other (please specify)		9.8%	19
answered question			194
skipped question			8

14. Projected Funding: What are you expecting to happen to your financial support in 2009?

	Not Applicable	Increase Support	No change	Decrease 1-10%	Decrease 11-25%	Decrease 26-40%	Decrease >40%	Response Count
Corporate	14.8% (22)	17.4% (26)	17.4% (26)	20.1% (30)	16.8% (25)	9.4% (14)	4.7% (7)	
Foundation	8.7% (13)	15.4% (23)	20.1% (30)	19.5% (29)	19.5% (29)	11.4% (17)	6.0% (9)	
Individual gifts	8.7% (13)	20.8% (31)	12.8% (19)	25.5% (38)	14.1% (21)	10.1% (15)	8.7% (13)	
Religious donations	75.9% (104)	5.1% (7)	10.2% (14)	1.5% (2)	2.9% (4)	3.6% (5)	2.2% (3)	
Federal government	45.3% (63)	15.1% (21)	18.7% (26)	7.9% (11)	6.5% (9)	5.8% (8)	1.4% (2)	
State government	36.8% (53)	11.1% (16)	11.8% (17)	16.0% (23)	14.6% (21)	7.6% (11)	2.8% (4)	
Local government	21.4% (30)	15.7% (22)	20.0% (28)	15.7% (22)	20.0% (28)	6.4% (9)	1.4% (2)	
Program fees	36.0% (50)	20.9% (29)	29.5% (41)	6.5% (9)	5.8% (8)	1.4% (2)	1.4% (2)	
	16.6%	24.1%	17.2%	17.9%	15.2%			

	(24)	(35)	(25)	(26)	(22)		
Other earned revenue	35.5% (49)	11.6% (16)	21.7% (30)	16.7% (23)	9.4% (13)	5.8% (8)	1.4% (2)
Investment income	46.0% (63)	4.4% (6)	11.7% (16)	15.3% (21)	10.2% (14)	9.5% (13)	4.4% (6)
	answered question						
	skipped question						

15. Strategies: In the event the economic condition continues to deteriorate, how would you rank these over-arching strategies according to how likely you would use them in 2009? Choose your top 5 strategies from the list below.

	#1 Choice	#2 Choice	#3 Choice	#4 Choice	#5 Choice	Response Count
Financial—Raise more from current funders	23.5% (19)	27.2% (22)	17.3% (14)	14.8% (12)	17.3% (14)	81
Financial - Raise more from new funders	41.8% (51)	26.2% (32)	13.1% (16)	13.1% (16)	5.7% (7)	122
Financial - Earn more money through fees and other earned income strategies	11.8% (9)	21.1% (16)	27.6% (21)	21.1% (16)	18.4% (14)	76
Financial—Save money/cut costs	22.6% (26)	22.6% (26)	22.6% (26)	20.9% (24)	11.3% (13)	115
Financial - Utilize operating reserves	4.1% (2)	6.1% (3)	18.4% (9)	28.6% (14)	42.9% (21)	49
Structure—Reconfigure administrative operations	14.5% (11)	11.8% (9)	26.3% (20)	26.3% (20)	21.1% (16)	76
Structure—Reconfigure programming	2.9% (2)	18.6% (13)	24.3% (17)	30.0% (21)	24.3% (17)	70
Partnerships —Establish new and/or expand existing	29.2% (31)	23.6% (25)	17.0% (18)	11.3% (12)	18.9% (20)	106
	answered question					155
	skipped question					47

16. Where support is needed: If support were available to help you explore, plan and/or implement specific strategies for responding to deteriorating economic conditions, in which areas would help be most beneficial? Choose your top 5 areas from the list below.

	#1 Choice	#2 Choice	#3 Choice	#4 Choice	#5 Choice	Response Count
Board—role in strategic planning	30.2% (16)	24.5% (13)	11.3% (6)	15.1% (8)	18.9% (10)	53
Board—role in fundraising	59.0% (59)	20.0% (20)	10.0% (10)	6.0% (6)	5.0% (5)	100
Board—role in budgeting/financial	3.7% (1)	22.2% (6)	29.6% (8)	22.2% (6)	22.2% (6)	27
Internal operations planning and adjustments	17.9% (10)	12.5% (7)	26.8% (15)	28.6% (16)	14.3% (8)	56
Staff—lay-offs or reconfiguration of duties	11.1% (2)	27.8% (5)	22.2% (4)	16.7% (3)	22.2% (4)	18
Staff—benefits (health, vacation, etc.) and compensation	11.5% (3)	26.9% (7)	15.4% (4)	26.9% (7)	19.2% (5)	26
Volunteers—alternative to staff	12.0% (6)	16.0% (8)	24.0% (12)	28.0% (14)	20.0% (10)	50
Program - scale back and/or elimination of programs	4.5% (1)	9.1% (2)	22.7% (5)	9.1% (2)	54.5% (12)	22
Program -- start-up or serve new groups	15.8% (6)	21.1% (8)	18.4% (7)	23.7% (9)	21.1% (8)	38
Merge with other organizations	17.6% (3)	11.8% (2)	5.9% (1)	17.6% (3)	47.1% (8)	17
Mission - Review and/or revise existing mission	20.0% (2)	20.0% (2)	30.0% (3)	20.0% (2)	10.0% (1)	10
Collaborate to share administration	4.2% (1)	25.0% (6)	25.0% (6)	37.5% (9)	8.3% (2)	24
Collaborate to share programming	0.0% (0)	16.7% (5)	36.7% (11)	20.0% (6)	26.7% (8)	30
Collaborate to jointly raise funds	5.1% (3)	27.1% (16)	28.8% (17)	25.4% (15)	13.6% (8)	59
Join forces with other nonprofits for greater advocacy or lobbying	19.6% (11)	12.5% (7)	17.9% (10)	26.8% (15)	23.2% (13)	56
Marketing - greater visibility of our organization and programs	28.6% (26)	30.8% (28)	18.7% (17)	8.8% (8)	13.2% (12)	91
Evaluating program results	8.0% (2)	16.0% (4)	24.0% (6)	16.0% (4)	36.0% (9)	25
Close our organization	0.0% (0)	12.5% (1)	0.0% (0)	12.5% (1)	75.0% (6)	8
	answered question					155
	skipped question					47

17. Methods/Types of Support Needed: How helpful would the following types of support, if available, be to your organization?

	Very Helpful	Helpful	Moderately Helpful	Of limited Help	Not Helpful	Response Count
In person group training for boards only	25.2% (28)	26.1% (29)	27.0% (30)	15.3% (17)	6.3% (7)	111
In person group training for boards and CEOs	33.9% (38)	31.3% (35)	21.4% (24)	9.8% (11)	3.6% (4)	112
In person group training for staff	25.0% (27)	33.3% (36)	23.1% (25)	12.0% (13)	6.5% (7)	108
Customized training -- private to your organization	44.4% (52)	25.6% (30)	12.8% (15)	10.3% (12)	6.8% (8)	117
Training using new media methods - webinars, wikis, teleconferences	22.2% (26)	33.3% (39)	24.8% (29)	13.7% (16)	6.0% (7)	117
Conference stipends and scholarships	40.5% (47)	30.2% (35)	12.1% (14)	12.1% (14)	5.2% (6)	116
Peer – board roundtables	14.0% (15)	30.8% (33)	26.2% (28)	19.6% (21)	9.3% (10)	107
Peer - CEO Roundtables	21.2% (24)	31.9% (36)	26.5% (30)	14.2% (16)	6.2% (7)	113
Information -- "how to" kits, tools and templates	24.6% (28)	30.7% (35)	28.9% (33)	10.5% (12)	5.3% (6)	114
Technical assistance - Access to volunteer experts	33.9% (42)	37.1% (46)	22.6% (28)	4.0% (5)	2.4% (3)	124
Technical Assistance - Access to management consultants	31.7% (38)	35.8% (43)	23.3% (28)	6.7% (8)	2.5% (3)	120
Funding for general operating support	84.9% (118)	8.6% (12)	3.6% (5)	1.4% (2)	1.4% (2)	139
Funding for capacity building	63.7% (79)	22.6% (28)	9.7% (12)	2.4% (3)	1.6% (2)	124
Recruitment/engagement of board members	41.7% (50)	26.7% (32)	22.5% (27)	5.0% (6)	4.2% (5)	120
Recruitment/engagement of volunteers	38.3% (46)	26.7% (32)	22.5% (27)	6.7% (8)	5.8% (7)	120
	answered question					155
	skipped question					47

18. Additional comments (optional)?		
		Response Count
		32
	<i>answered question</i>	32
	<i>skipped question</i>	170

19. Name of your organization (optional)?		
		Response Count
		75
	<i>answered question</i>	75
	<i>skipped question</i>	127

20. Email address (optional)?		
		Response Count
		80
	<i>answered question</i>	80
	<i>skipped question</i>	122